

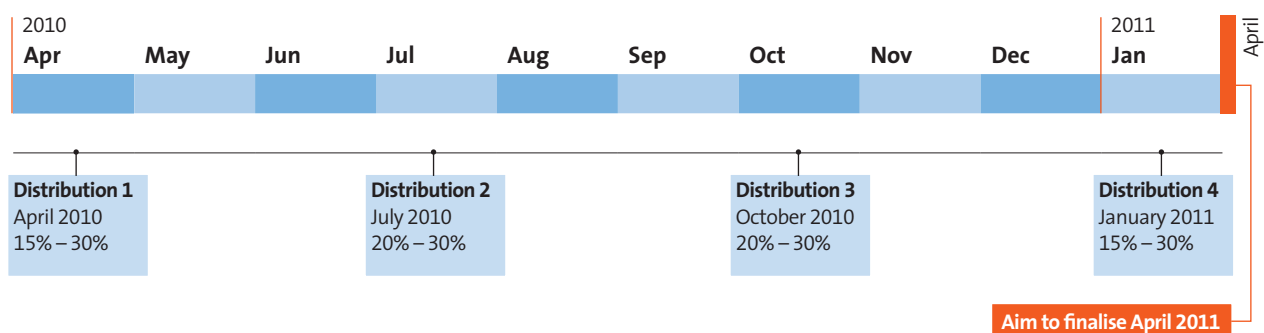
# AWB POOL

Using the AWB Pool is a smart business decision. That's because we understand global demand, have strong relationships with customers and we know their quality requirements. From the day you commit your grain to the AWB Pool via contract or direct delivery, to the day it's unloaded here in Australia, the other side of the world or anywhere in between, we'll manage every part of the journey to ensure you receive the best possible outcome.

## KEY BENEFITS

- Greater confidence of payment through a special purpose, Trust-based management entity separated from the wider AWB group
- The reassurance of experts constantly managing for fluctuations in commodity price and foreign exchange
- A global network of customers buying your grain
- The grain marketing power of a team of international and domestic marketers
- Technical expertise in flour milling to better meet and supply customer grain needs
- Finance to suit your needs through a full range of competitive and flexible pool payment options
- Finance to suit your needs through a full range of competitive and flexible pool payment options
- The comfort of dealing with a company you know.

## Payment Timeline



## AIM

This pool aims to maximise performance by targeting physical sales to AWB's domestic and international clients based in Australia, South East Asia, the Middle East, the Pacific and Africa.

In combination with the physical sales program we will apply derivative commodity positions and a comprehensive foreign exchange strategy to provide protection to EPRs in order to support the harvest payment products and adding value to Pool returns.

