

## AWB MANAGED PROGRAMS EXPERIENCE, RELIABILITY AND PERFORMANCE

## 2015/16 AWB HARVEST POOL: FINALISED RETURNS UPDATE 26 OCTOBER 2016

## **Program Update**

AWB is pleased to confirm that the 2015/16 Harvest pool has been finalised. In arriving at the final pool returns we have made positive revisions to all pool returns nationally. We benchmark the AWB Harvest Pool against the average of the daily best cash bid throughout the marketing window. We are pleased to announce that for APW1 we have outperformed the benchmark in all port zones in spite of the challenging market environment.

An external audit of the 2015/16 Harvest Pool program has been undertaken and we are pleased to release funds slightly ahead of the guaranteed payment date. We hope the timing of this final payment works well with your upcoming harvest costs.

Heading into 2016/17 market conditions may continue to challenge and so we believe pool programs will be an important tool for growers seeking better outcomes through a diversified marketing mix. The 2016/17 AWB Harvest Pool is open for deliveries and already is receiving great interest. Details are available at <u>www.awb.com.au</u>

I would like to thank you for the opportunity to work for you in the past year. Please feel free to contact your local AWB Representative or our Grower Service Centre **(1800 447 246)** if you would like more information.

## **Pricing Mandate Update**

AWB is committed to transparency and to demonstrate this, we have chosen to share with you a regularly updated pricing position. This goes above and beyond the level of transparency recommended by the Australian Grain Industry Code of Practice, Operating Standard for Grain Pool Providers. The pricing mandate shows the parameters our trading team operate in when making pricing and hedging decisions.



			Que	eens	land					
	Brisbane				Mack	ay				
APH1 (14% protein)	\$	287.20	个 \$0.20	\$	282.50	个 \$0.50	\$	282.50	个 \$0.50	GR
APH2 (13% protein)	\$	282.20	个 \$0.20	\$	275.40	个 \$0.40	\$	275.40	个 \$0.40	GR
H2 (11.5% protein)	\$	268.20	个 \$0.20	\$	268.40	个 \$0.40	\$	268.40	个 \$0.40	GR
AUH2 (11.5% protein)	\$	259.20	个 \$0.20	\$	259.50	个 \$0.50	\$	259.50	个 \$0.50	GR
APW1 (10.5% protein)	\$	263.20	个 \$0.20	\$	262.40	个 \$0.40	\$	262.40	个 \$0.40	GR
ASW1 (Flat protein)	\$	259.20	个 \$0.20	\$	259.40	个 \$0.40	\$	259.40	个 \$0.40	
AGP1 (Flat protein)	\$	255.20	个 \$0.20	\$	253.50	个 \$0.50	\$	253.50	个 \$0.50	
FED1 (Flat protein)	\$	240.25	个 \$0.25	\$	230.50	个 \$0.5	\$	230.50	个 \$0.50	

GR:
Golden Rewards Paid

	New Sout	h Wales			
	Newca	stle	Port Kei	nbla	
APH1 (14% protein)	\$ 292.20	个 \$0.20	\$ 295.25	个 \$0.25	GR
APH2 (13% protein)	\$ 282.20	个 \$0.20	\$ 285.20	个 \$0.20	GR
H1 (13% protein)	\$ 275.25	个 \$0.25	\$ 278.25	个 \$0.25	GR
H2 (11.5% protein)	\$ 270.20	个 \$0.20	\$ 273.20	个 \$0.20	GR
AUH1 (13% protein)	\$ 272.25	个 \$0.25	\$ 275.20	个 \$0.20	GR
AUH2 (11.5% protein)	\$ 261.20	个 \$0.20	\$ 263.20	个 \$0.20	GR
APW1 (10.5% protein)	\$ 263.20	个 \$0.20	\$ 263.20	个 \$0.20	GR
ASW1 (Flat protein)	\$ 258.20	个 \$0.20	\$ 256.20	个 \$0.20	
AGP1 (Flat protein)	\$ 253.20	个 \$0.20	\$ 247.20	个 \$0.20	
FED1 (Flat protein)	\$ 235.20	个 \$0.20	\$ 225.20	个 \$0.20	
HPS13 (Flat protein)	\$ 260.20	个 \$0.20	\$ 260.25	个 \$0.25	
HPS1 (Flat protein)	\$ 250.20	个 \$0.20	\$ 255.20	个 \$0.20	
AH9 (Flat protein)	\$ 240.20	个 \$0.20	\$ 240.25	个 \$0.25	

			V	ictor	ia					_
	Geelong				Melbou	urne				
APH1 (14% protein)	\$	300.25	个 \$0.25	\$	300.25	个 \$0.25	\$	295.25	个 \$0.25	Gr
APH2 (13% protein)	\$	285.25	个 \$0.25	\$	285.25	个 \$0.25	\$	280.25	个 \$0.25	Gr
H1 (13% protein)	\$	278.20	个 \$0.20	\$	278.20	个 \$0.20	\$	271.20	个 \$0.20	Gr
H2 (11.5% protein)	\$	273.20	个 \$0.20	\$	273.20	个 \$0.20	\$	266.20	个 \$0.20	Gr
AUH2 (11.5% protein)	\$	265.20	个 \$0.20	\$	265.20	个 \$0.20	\$	259.25	个 \$0.25	Gr
APW1 (10.5% protein)	\$	268.20	个 \$0.20	\$	268.20	个 \$0.20	\$	262.20	个 \$0.20	Gr
ASW1 (Flat protein)	\$	261.20	个 \$0.20	\$	261.20	个 \$0.20	\$	256.25	个 \$0.25	
AGP1 (Flat protein)	\$	247.25	个 \$0.25	\$	247.20	个 \$0.20	\$	242.25	个 \$0.25	
FED1 (Flat protein)	\$	220.25	个 \$0.25	\$	220.25	个 \$0.25	\$	215.25	个 \$0.25	

	South Australia															
	Port Adelaide			Port Lincoln				Wallaroo			Port Gi	les	Thevenard			
H1 (13% protein)	\$	258.25	个 \$0.25	\$	253.25	个 \$0.25	\$	254.25	个 \$0.25	\$	258.25	个 \$0.25	\$	248.50	个 \$0.50	Gr
H2 (11.5% protein)	\$	251.25	个 \$0.25	\$	248.25	个 \$0.25	\$	248.25	个 \$0.25	\$	251.25	个 \$0.25	\$	241.50	个 \$0.50	Gr
AUH2 (11.5% protein)	\$	239.50	个 \$0.50	\$	236.25	个 \$0.25	\$	236.25	个 \$0.25	\$	236.25	个 \$0.25	\$	227.75	个 \$1.75	Gr
APW1 (10.5% protein)	\$	247.25	个 \$0.25	\$	243.25	个 \$0.25	\$	243.25	个 \$0.25	\$	245.25	个 \$0.25	\$	236.25	个 \$0.25	Gr
ASW1 (Flat protein)	\$	239.25	个 \$0.25	\$	235.25	个 \$0.25	\$	236.25	个 \$0.25	\$	236.50	个 \$0.50	\$	226.50	个 \$0.50	
AGP1 (Flat protein)	\$	229.25	个 \$0.25	\$	221.25	个 \$0.25	\$	226.25	个 \$0.25	\$	226.50	个 \$0.50	\$	214.50	个 \$0.50	
AUW1 (Flat protein)	\$	219.25	个 \$0.25	\$	218.25	个 \$0.25	\$	212.00	个 \$1.00	\$	216.50	个 \$0.50	\$	225.25	↑ \$14.25	
FED1 (Flat protein)	Ś	201.25	个 \$0.25	Ś	197.00	个 \$1.00	Ś	201.50	个 \$0.50	Ś	201.50	<b>个 \$0.50</b>	Ś	195.00	个 \$4.00	

					West A	ustralia					
	Kwinana				Gerald	ton	Alba	ny	Esperance		
H1 (13% protein)	\$	287.20	个 \$0.20	\$	284.25	个 \$0.25	\$ 277.25	个 \$0.25	\$ 274.50	个 \$0.50	G
H2 (11.5% protein)	\$	274.25	个 \$0.25	\$	271.25	个 \$0.25	\$ 270.25	个 \$0.25	\$ 269.50	个 \$0.50	G
AUH2 (11.5% protein)	\$	265.20	个 \$0.20	\$	262.25	个 \$0.25	\$ 263.25	个 \$0.25	\$ 261.50	个 \$0.50	G
APW1 (10.5% protein)	\$	269.50	个 \$1.50	\$	265.25	个 \$0.25	\$ 266.50	个 \$0.50	\$ 264.50	个 \$0.50	GI
APW2 (10% protein)	\$	265.20	个 \$0.20	\$	262.25	个 \$0.25	\$ 263.25	个 \$0.25	\$ 261.50	个 \$0.50	GI
ASW1 (Flat protein)	\$	260.50	个 \$0.50	\$	259.50	个 \$0.50	\$ 259.25	个 \$0.25	\$ 254.50	个 \$0.50	
AGP1 (Flat protein)	\$	251.20	个 \$0.20	\$	249.50	个 \$0.50	\$ 248.25	个 \$0.25	\$ 244.50	个 \$0.50	
UPW1 (Flat protein)	\$	250.00	个 \$1.00	\$	249.50	个 \$0.50	\$ 246.50	个 \$0.50	\$ 244.50	个 \$0.50	
AUW1 (Flat protein)	\$	242.00	个 \$1.00	\$	240.00	个 \$1.00	\$ 236.50	个 \$0.50	\$ 234.50	个 \$0.50	
FED1 (Flat protein)	\$	226.00	个 \$2.00	\$	215.00	个 \$1.00	\$ 220.00	个 \$1.00	\$ 220.00	个 \$1.00	
ANW1 (10.5% protein)	\$	290.00	个 \$1.00	\$	284.50	个 \$0.50	\$ 287.50	个 \$1.50	\$ 279.50	个 \$0.50	G
ANW2 (Flat protein)	\$	280.00	个 \$1.00	\$	270.00	↑ \$1.00	\$ 270.00	个 \$1.00	\$ 265.50	个 \$0.50	
AUN1 (Flat protein)	\$	244.25	个 \$0.25	\$	240.00	↑ \$1.00	\$ 240.00	个 \$1.00	\$ 236.50	个 \$0.50	

DISCLAIMER: The AWB Harvest Pool is an initiative of AWB Harvest Finance Pools Pty Ltd atf 2015/16 AWB Pools Trust ABN 95 836 060 571 ('AWB', 'we', 'us' or 'our'). The Harvest pool is a committed sub-pool within the 2015/16 AWB Pools Trust which requires growers to commit to deliver a volume of wheat. This document contains information of a general background or summary nature about the operation of aspects of the Harvest Pool. It does not purport to be complete. It does not constitute financial product or investment advice, a risk management strategy or a recommendation with respect to the statements contained in this document are accurate as at the date of publication unless otherwise stated and remain subject to change without under any obligation to correct or update any such information.

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