

# Market Ultra™

AWB PRICE + RISK MANAGEMENT

## PRICE + UPSIDE

AWB is committed to providing grain marketing contracts that deliver value to you.

Market Ultra™ is a grain delivery contract that provides you with 100% payment of your *Minimum Contract Price* at delivery plus the potential for an additional payment.

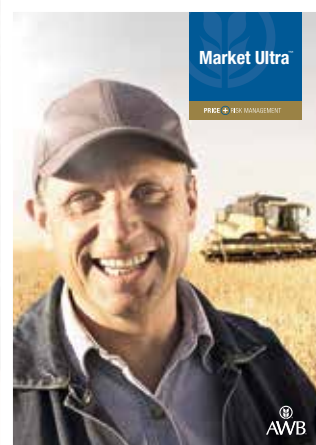
### BEST USED:

**Timing:** At Harvest or Post Harvest.

**Your Situation:** When you want certainty regarding the price you will receive for your grain but believe the futures market will rise and you want to try to capture those gains.

#### MARKET ULTRA™ PROVIDES YOU WITH:

- ✓ **ASSURANCE** having been paid your *Minimum Contract Price*, while still being able to participate in the market.
- ✓ **CONFIDENCE** knowing that no matter which way the market moves you know your *Minimum Contract Price*.
- ✓ **PRICE CONTROL** with the ability to fix a futures price for the remainder of your contract *Averaging Period*.
- ✓ **MORE TIME** to focus on your business needs by remaining in the market without having to monitor the market if you do not want to.
- ✓ **PRICE RISK DIVERSIFICATION** provided by having another tool to manage your grain pricing decisions.



Market Ultra® Product Guide.



# HOW MARKET ULTRA™ WORKS<sup>1</sup>

## Payment for your grain set at your *Minimum Contract Price*.

- The price you set at contracting is your *Minimum Contract Price* that you will receive for your grain when delivered. This allows you to plan ahead knowing your minimum outcome.



## Potential for upside/price enhancement through our price averaging process and *Futures Floor Price*.

- You set a *Futures Floor Price* in AUD/t and an *Averaging Period* (for example February to June) that meets your needs.
- During your chosen *Averaging Period* the higher of the daily futures price (converted to AUD/t), or your *Futures Floor Price* for each trading day is used to calculate an average across your chosen *Averaging Period*.
- If this average is above your *Futures Floor Price* you may receive an additional payment.



## Pricing Control.

- Our '*Re-Price*' feature allows you to control potential upside/price enhancement by allowing you the ability to lock in the price used in the calculation of the average for the remainder of the *Averaging Period*.
- This is a great benefit if you like the current prevailing futures price and would like to take advantage of that price.

**FOR MORE INFORMATION, CONTACT YOUR AWB FARM MARKETER OR CALL 1800 659 944.**

<sup>1</sup> For a complete description of how the Market Ultra™ works please see the Market Ultra™ Product Disclosure Statement.

Market Ultra™ is issued by Cargill Australia Limited ABN 42 004 684 173 (trading as AWB, "AWB"), Corporate Authorised Representative 410006 of Cargill Australia Financial Services Pty Limited ABN 24 103 594 823, AFSL 393967. This document is not intended to be a complete statement or summary of the product and does not take into account your objectives, financial situation or needs. It is important for you to consider these matters and read the Product Disclosure Statement ("PDS"), any updated or supplementary PDS, the Financial Services Guide and any general and special terms and conditions that may apply to Market Ultra™ before you decide to acquire Market Ultra™. Capitalised and italicised terms that are not defined in this document take their meaning from the PDS. You can get a copy of the relevant PDS by calling 1800 659 944.

©The AWB name and logo are registered trade-marks of Cargill Australia Limited. All rights reserved. Market Ultra™ is a trade-mark of Cargill Australia Limited. All rights reserved.