

Season Starter



2016/17 Season Starter: Estimated Pool Return update - 17 November 2016

Program Update

EPR's are being revised in a range of up \$13 to down \$6 depending on port and grade, with small decreases in APW1 and lower grades and increases to higher quality and noodle grades. If you are planning to utilise the Season Starter pool for harvest cash flow, please refer to the Guaranteed Minimum Returns published at the time of contracting. This is the number used to calculate your loan.

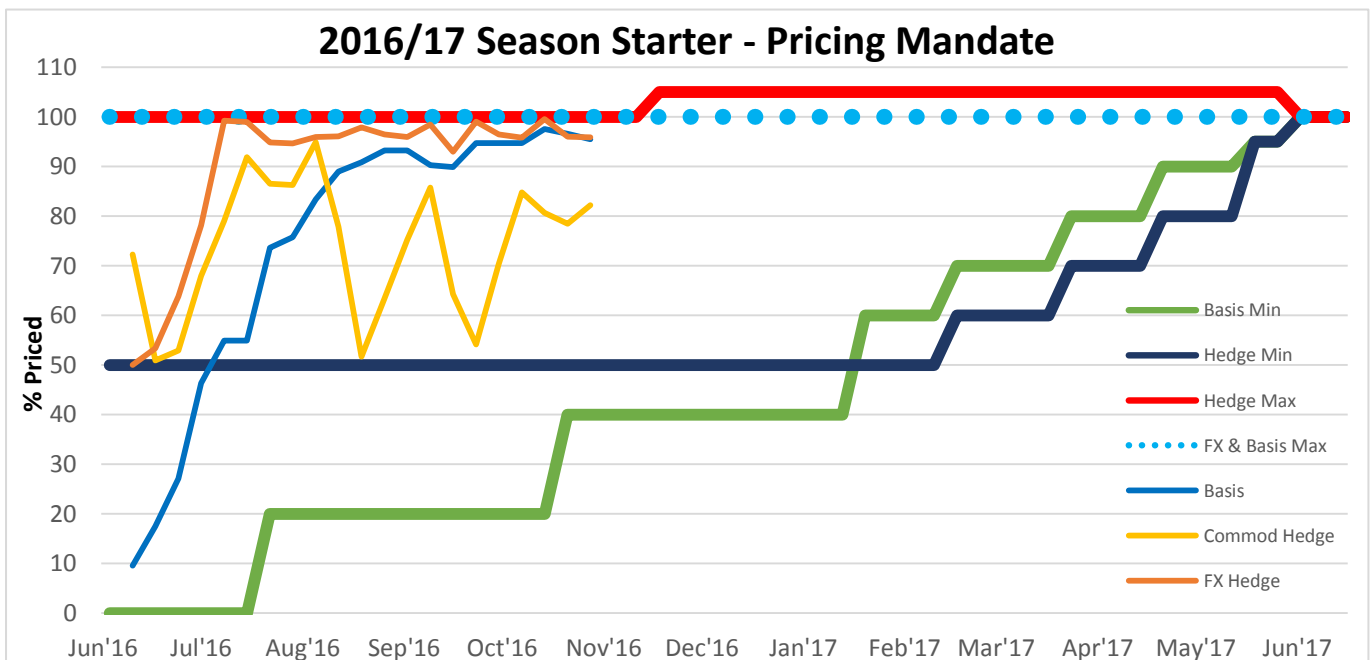
These EPRs remain \$20-\$50 ahead of the current cash prices depending on port and grade in a market which has moved aggressively lower since contracting in June 2016. With seven months remaining in the program, we are well placed to take advantage of opportunities and meet the pool objective which is to outperform the average of the best cash bid during the same period.

Since the last program update at the end of August 2016, despite recent volatility in global financial markets caused by the change in US government and isolated domestic weather issues, very little has changed in the global wheat market. The world continues to battle with a large oversupply situation and awaits the southern hemisphere harvest to truly understand what lies ahead. Australian values continue to be pressured as harvest commences across the wheat belt and the market has offered limited opportunities to date.

However, the program is well placed leading into harvest with hedges in place to protect against expected downside in local basis while also positioned to participate in upside if it occurs in the world market.

Pricing Mandate Update

AWB is committed to transparency and to demonstrate this, we provide a regularly updated pricing position. This exceeds the level of transparency recommended by the Australian Grain Industry Code of Practice, Operating Standard for Grain Pool Providers. The pricing mandate shows the parameters our trading team operate in when making pricing and hedging decisions.



QUEENSLAND						
Grade	BRISBANE		GLADSTONE		MACKAY	
APH1	\$ 294.00	↑ \$13	NA	NA	NA	NA
APH2	\$ 284.00	↑ \$9	\$ 269.00	↑ \$13	\$ 269.00	↑ \$13
H2	\$ 274.00	↑ \$4	\$ 259.00	↑ \$6	\$ 259.00	↑ \$6
AUH2	\$ 262.00	↓ \$3	\$ 247.00	↓ \$1	\$ 247.00	↓ \$1
APW1	\$ 264.00	↓ \$1	\$ 249.00	↓ \$1	\$ 249.00	↓ \$1
ASW1	\$ 255.00	↓ \$5	\$ 240.00	↓ \$5	\$ 240.00	↓ \$5
AGP1	\$ 250.00	↓ \$5	\$ 235.00	↓ \$5	\$ 235.00	↓ \$5
SFW1	\$ 244.00	↓ \$6	\$ 229.00	↓ \$6	\$ 229.00	↓ \$6
FED1	\$ 214.00	↓ \$1	\$ 199.00	↓ \$1	\$ 199.00	↓ \$1

NEW SOUTH WALES						
Grade	NEWCASTLE		PORT KEMBLA			
APH1	\$ 290.00	↑ \$10	\$ 288.00	↑ \$8		
APH2	\$ 280.00	↑ \$5	\$ 283.00	↑ \$8		
H1	NA	NA	\$ 275.00	↑ \$5		
H2	\$ 270.00	↓ \$1	\$ 268.00	↑ \$1		
AUH2	\$ 258.00	↓ \$3	\$ 256.00	↓ \$2		
APW1	\$ 260.00	↓ \$3	\$ 258.00	↓ \$2		
ASW1	\$ 247.00	↓ \$4	\$ 243.00	↓ \$2		
AGP1	\$ 240.00	↓ \$3	\$ 228.00	↓ \$2		
HPS1	\$ 240.00	↓ \$3	\$ 233.00	↓ \$2		
SFW1	\$ 215.00	↓ \$3	\$ 213.00	↓ \$2		
FED1	\$ 200.00	↓ \$3	\$ 198.00	↓ \$2		

VICTORIA						
Grade	MELBOURNE		GEE LONG		PORTLAND	
H1	\$ 282.00	↑ \$10	\$ 282.00	↑ \$10	\$ 269.00	↑ \$6
H2	\$ 272.00	↑ \$6	\$ 272.00	↑ \$6	\$ 264.00	↑ \$5
AUH2	\$ 255.00	↓ \$3	\$ 255.00	↓ \$3	\$ 250.00	↓ \$3
APW1	\$ 257.00	↓ \$3	\$ 257.00	↓ \$3	\$ 252.00	↓ \$3
ASW1	\$ 242.00	↓ \$3	\$ 242.00	↓ \$3	\$ 237.00	↓ \$3
AGP1	\$ 227.00	↓ \$3	\$ 227.00	↓ \$3	\$ 222.00	↓ \$3
SFW1	\$ 212.00	↓ \$3	\$ 212.00	↓ \$3	\$ 207.00	↓ \$3
FED1	\$ 192.00	↓ \$3	\$ 192.00	↓ \$3	\$ 187.00	↓ \$3

SOUTH AUSTRALIA										
Grade	PORT ADELAIDE		PORT GILES		WALLAROO		PORT LINCOLN		THEVENARD	
H1	\$ 271.00	↑ \$7	\$ 269.00	↑ \$7	\$ 268.00	↑ \$7	\$ 267.00	↑ \$7	\$ 263.00	↑ \$7
H2	\$ 261.00	↑ \$2	\$ 259.00	↑ \$2	\$ 258.00	↑ \$2	\$ 257.00	↑ \$2	\$ 253.00	↑ \$2
AUH2	\$ 248.00	↓ \$3	\$ 246.00	↓ \$3	\$ 245.00	↓ \$3	\$ 244.00	↓ \$3	\$ 240.00	↓ \$3
APW1	\$ 251.00	↓ \$3	\$ 249.00	↓ \$3	\$ 248.00	↓ \$3	\$ 247.00	↓ \$3	\$ 243.00	↓ \$3
ASW1	\$ 236.00	↓ \$3	\$ 234.00	↓ \$3	\$ 233.00	↓ \$3	\$ 232.00	↓ \$3	\$ 228.00	↓ \$3
AGP1	\$ 221.00	↓ \$3	\$ 219.00	↓ \$3	\$ 218.00	↓ \$3	\$ 217.00	↓ \$3	\$ 213.00	↓ \$3
AUW1	\$ 206.00	↓ \$3	\$ 204.00	↓ \$3	\$ 203.00	↓ \$3	\$ 202.00	↓ \$3	\$ 198.00	↓ \$3
FED1	\$ 196.00	↓ \$3	\$ 194.00	↓ \$3	\$ 193.00	↓ \$3	\$ 192.00	↓ \$3	\$ 183.00	↓ \$3

WESTERN AUSTRALIA										
Grade	KWINANA		ALBANY		ESPERANCE		GERALDTON			
H1	\$ 290.00	↑ \$8	\$ 285.00	↑ \$6	\$ 283.00	↑ \$6	\$ 291.00	↑ \$11		
H2	\$ 280.00	↑ \$4	\$ 277.00	↑ \$4	\$ 273.00	↑ \$3	\$ 278.00	↑ \$4		
AUH2	\$ 265.00	↓ \$2	\$ 262.00	↓ \$2	\$ 260.00	↓ \$2	\$ 263.00	↓ \$2		
APW1	\$ 268.00	↓ \$2	\$ 265.00	↓ \$2	\$ 263.00	↓ \$2	\$ 266.00	↓ \$2		
APW2	\$ 264.00	↓ \$3	\$ 261.00	↓ \$3	\$ 259.00	↓ \$3	\$ 262.00	↓ \$3		
ASW1	\$ 257.00	↓ \$3	\$ 254.00	↓ \$3	\$ 252.00	↓ \$3	\$ 255.00	↓ \$3		
AGP1	\$ 238.00	↓ \$2	\$ 235.00	↓ \$2	\$ 233.00	↓ \$2	\$ 236.00	↓ \$2		
ANW1	\$ 288.00	↑ \$8	\$ 280.00	↑ \$8	\$ 273.00	↑ \$8	\$ 278.00	↑ \$5		
ANW2	\$ 258.00	↓ \$2	\$ 250.00	↓ \$2	\$ 248.00	↑ \$3	\$ 251.00	↓ \$2		
FED1	\$ 203.00	↓ \$2	\$ 200.00	↓ \$2	\$ 198.00	↓ \$2	\$ 201.00	↓ \$2		

For more information contact your local AWB representative or call 1800 447 246

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