# **AWB Spring Starter**

## 2016/17 AWB Spring Starter: Estimated Pool Return update – 17 November 2016

### **Program Update**

EPR revisions range from down \$1 to up \$14 depending on port and grade, with some small decreases in APW1 and lower grades and increases to higher quality and noodle grades.

If you are planning to utilise the Spring Starter pool for harvest cash flow, please refer to the Guaranteed Minimum Returns published at time of contracting. This is the number used to calculate your loan.

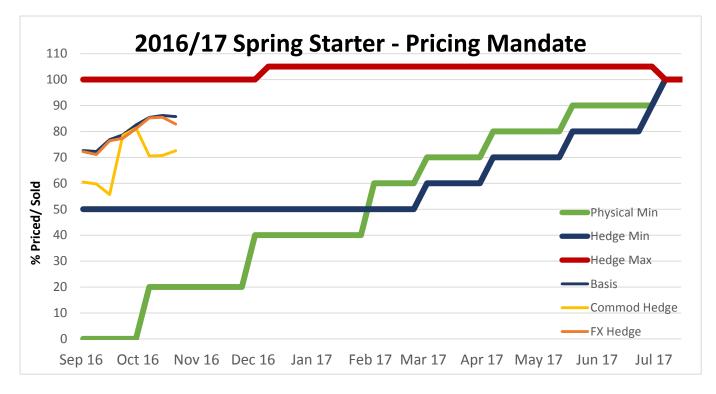
These EPRs remain in the mix of the current cash price, which is similar to where the market was at the time of contracting. With seven months ahead in the program, we are well placed to take advantage of opportunities and meet the pool objective which is to outperform the average of the best cash bid during the same period.

Since the launch of the program in September 2016, despite recent volatility in global financial markets caused by the change in US government and isolated domestic weather issues, very little has changed in the global wheat market. The world continues to battle with a large oversupply situation and awaits the southern hemisphere harvest to truly understand what lies ahead. This flat market has offered limited opportunities to date.

However, the program is well placed leading into harvest with hedges established to protect against expected downside in local basis, while also positioned to participate in upside if it occurs on the world market.

#### Pricing Mandate Update

AWB is committed to transparency and to demonstrate this, we provide a regularly updated pricing position. This exceeds the level of transparency recommended by the Australian Grain Industry Code of Practice, Operating Standard for Grain Pool Providers. The pricing mandate shows the parameters our trading team operate in when making pricing and hedging decisions.



QUEENSLAND									
Grade	BRISB	ANE	GLADSTONE			ΜΑϹΚΑΥ			
APH1	\$ 263.00	个 \$14	NA	NA		NA	NA		
APH2	\$ 253.00	个 \$9	\$ 231.00	↑ \$1	\$	231.00	↑ \$1		
H2	\$ 243.00	个 \$4	\$ 226.00	↑ \$1	\$	226.00	↑ \$1		
AUH2	\$ 233.00	↓ \$1	\$ 217.00	↓ \$1	\$	217.00	↓ \$1		
APW1	\$ 233.00	↓ \$1	\$ 219.00	↓ \$1	\$	219.00	↓ \$1		
ASW1	\$ 220.00	↓ \$1	\$ 199.00	↓ \$1	\$	199.00	↓ \$1		
AGP1	\$ 208.00	↓ \$1	\$ 194.00	↓ \$1	\$	194.00	↓ \$1		
SFW1	\$ 198.00	↓ \$1	\$ 184.00	↓ \$1	\$	184.00	↓ \$1		
FED1	\$ 168.00	↓ \$1	\$ 154.00	↓ \$1	\$	154.00	↓ \$1		

NEW SOUTH WALES				
Grade	NEWC	ASTLE	PORT K	EMBLA
APH1	\$ 262.00	个 \$9	\$ 257.00	个 \$5
APH2	\$ 252.00	个 \$5	\$ 252.00	个 \$6
H1	NA	NA	\$ 247.00	个 \$3
H2	\$ 242.00	↑ \$1	\$ 242.00	↑ \$2
AUH2	\$ 230.00	↓\$1	\$ 230.00	- \$0
APW1	\$ 232.00	↓ \$1	\$ 232.00	- \$0
ASW1	\$ 212.00	↓\$1	\$ 212.00	- \$0
AGP1	\$ 202.00	↓ \$1	\$ 202.00	- \$0
HPS1	\$ 197.00	↓\$1	\$ 197.00	- \$0
SFW1	\$ 177.00	↓\$1	\$ 177.00	- \$0
FED1	\$ 162.00	↓ \$1	\$ 162.00	- \$0

VICTORIA									
Grade	MELBO	URNE	GEELONG			PORTLAND			
H1	\$ 249.00	个 \$4	\$ 252.00	个 \$5	\$	244.00	↑ \$10		
H2	\$ 239.00	↑ \$1	\$ 242.00	个 \$2	\$	234.00	↑ \$3		
AUH2	\$ 227.00	↓ \$1	\$ 230.00	- \$0	\$	222.00	↓ \$1		
APW1	\$ 229.00	↓\$1	\$ 229.00	↓ \$1	\$	224.00	↓ \$1		
ASW1	\$ 209.00	↓ \$1	\$ 212.00	- \$0	\$	204.00	↓ \$1		
AGP1	\$ 199.00	↓ \$1	\$ 202.00	- \$0	\$	194.00	↓ \$1		
SFW1	\$ 179.00	↓ \$1	\$ 182.00	- \$0	\$	174.00	↓ \$1		
FED1	\$ 159.00	↓ \$1	\$ 162.00	- \$0	\$	154.00	↓ \$1		

SOUTH AUSTRALIA														
Grade	PORT AD	ELAIDE	PORT	GILES	WALLAROO			PORT LINCOLN				THEVENARD		
H1	\$ 237.00	个 \$5	\$ 233.00	个 \$5	\$	233.00	个 \$5	\$	233.00	个 \$5	\$	228.00	个 \$5	
H2	\$ 232.00	个 \$4	\$ 228.00	个 \$4	\$	228.00	↑ \$4	\$	228.00	个 \$4	\$	223.00	个 \$4	
AUH2	\$ 219.00	- \$0	\$ 215.00	- \$0	\$	215.00	- \$0	\$	215.00	- \$0	\$	210.00	- \$0	
APW1	\$ 222.00	- \$0	\$ 218.00	- \$0	\$	218.00	- \$0	\$	218.00	- \$0	\$	213.00	- \$0	
ASW1	\$ 202.00	- \$0	\$ 198.00	- \$0	\$	198.00	- \$0	\$	198.00	- \$0	\$	193.00	- \$0	
AGP1	\$ 187.00	- \$0	\$ 183.00	- \$0	\$	183.00	- \$0	\$	183.00	- \$0	\$	178.00	- \$0	
AUW1	\$ 172.00	- \$0	\$ 168.00	- \$0	\$	168.00	- \$0	\$	168.00	- \$0	\$	163.00	- \$0	
FED1	\$ 157.00	- \$O	\$ 153.00	- \$O	Ś	153.00	- \$O	Ś	153.00	- \$O	Ś	148.00	- \$O	

WESTERN AU										
Grade	KWINANA		ALBANY		ESPERANCE			GERALDTON		
H1	\$ 265.0	) 个 \$5	\$ 262.00	个 \$5	\$ 253.00	- \$0	\$	262.00	个 \$5	
Н2	\$ 255.0	○ 个 \$2	\$ 252.00	个 \$2	\$ 248.00	个 \$2	\$	252.00	<b>↑</b> \$2	
AUH2	\$ 242.0	0 – \$0	\$ 239.00	- \$0	\$ 235.00	- \$0	\$	239.00	- \$0	
APW1	\$ 245.0	0 – \$0	\$ 242.00	- \$0	\$ 238.00	- \$0	\$	242.00	- \$0	
APW2	\$ 242.0	0 – \$0	\$ 239.00	- \$0	\$ 235.00	- \$0	\$	239.00	- \$0	
ASW1	\$ 230.0	0 – \$0	\$ 227.00	- \$0	\$ 223.00	- \$0	\$	227.00	- \$0	
AGP1	\$ 215.0	0 – \$0	\$ 212.00	- \$0	\$ 208.00	- \$0	\$	212.00	- \$0	
ANW1	\$ 260.0	0 – \$0	\$ 257.00	- \$0	\$ 253.00	- \$0	\$	257.00	- \$0	
ANW2	\$ 235.0	0 – \$0	\$ 232.00	- \$0	\$ 228.00	- \$0	\$	232.00	- \$0	
FED1	\$ 180.0	0 – \$0	\$ 177.00	- \$0	\$ 173.00	- \$0	\$	177.00	- \$0	

#### For more information contact your local AWB representative or call 1800 447 246

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