

## 2016/17 AWB Spring Starter: Estimated Pool Return update – 24 February 2017

## **Program Update**

Today is a significant day for the Spring Starter pool with AWB making the first distribution payment to participants in the pool. While I recognise that not all participants will be receiving the distribution having opted for a different payment option, it's a time when we need to be very clear on the valuation of the pool.

After assessing current Estimated Returns, we are pleased to confirm that we are leaving returns unchanged today.

- Weighted Average Original EPR: \$219.26
- Weighted Average Current Cash Value today: \$216.25
- Weighted Average Current EPR: \$220.99 (net of all costs)

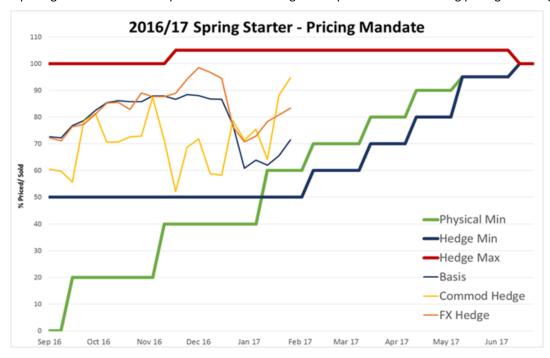
This year in most parts of the country we experienced a very drawn out and challenging harvest with many areas being slowed by moist weather conditions. Thankfully for most areas, this did not lead to extensive crop damage. The benign weather of 2016 has however likely resulted in a record size crop, with a record percentage of lower protein wheat. This has been reflected in the deliveries received into the pool.

While Australian wheat values collapsed between June and August last year, they were then relatively flat leading into harvest. During November with harvest commencing, it became clear that our crop was going to at minimum meet expectations bought with it new wave of downward pressure, with most pressure coming into lower quality wheat prices through the harvest window. The good news is that once the normal/expected harvest selling pressure eased off we have seen many of these lower quality wheat prices return to more respectable levels.

We will be providing your next update in March.

## **Pricing Mandate Update**

AWB is committed to transparency and to demonstrate this, we provide a regularly updated pricing position. This exceeds the level of transparency recommended by the Australian Grain Industry Code of Practice, Operating Standard for Grain Pool Providers. The pricing mandate shows the parameters our trading team operate in when making pricing and hedging decisions.



QUEEN	SLAND						
Grade	BRISBANE		GLADS	TÓNE	MACKAY		
APH1	\$ 279.00	- \$0	NA	NA	NA	NA	
APH2	\$ 269.00	- \$0	\$ 232.00	- \$0	\$ 232.00	- \$0	
H2	\$ 246.00	- \$0	\$ 227.00	- \$0	\$ 227.00	- \$0	
AUH2	\$ 234.00	- \$0	\$ 218.00	- \$0	\$ 218.00	- \$0	
APW1	\$ 234.00	- \$0	\$ 220.00	- \$0	\$ 220.00	- \$0	
ASW1	\$ 222.00	- \$0	\$ 200.00	- \$0	\$ 200.00	- \$0	
AGP1	\$ 209.00	- \$0	\$ 195.00	- \$0	\$ 195.00	- \$0	
SFW1	\$ 199.00	- \$0	\$ 185.00	- \$0	\$ 185.00	- \$0	
FED1	\$ 169.00	- \$0	\$ 155.00	- \$0	\$ 155.00	- \$0	

NEW 5	DUTH WALE					
Grade	NEWC	ASTLE	PORT KEMBLA			
APH1	\$ 268.00	- \$0	\$ 263.00	- \$0		
APH2	\$ 258.00	- \$0	\$ 258.00	- \$0		
H1	NA	NA	\$ 248.00	- \$0		
H2	\$ 243.00	- \$0	\$ 243.00	- \$0		
AUH2	\$ 233.00	- \$0	\$ 233.00	- \$0		
APW1	\$ 233.00	- \$0	\$ 233.00	- \$0		
ASW1	\$ 214.00	- \$0	\$ 214.00	- \$0		
AGP1	\$ 203.00	- \$0	\$ 203.00	- \$0		
HPS1	\$ 198.00	- \$0	\$ 198.00	- \$0		
SFW1	\$ 178.00	- \$0	\$ 178.00	- \$0		
FED1	\$ 163.00	- \$0	\$ 163.00	- \$0		

VICTOR	liA						
Grade	MELBO	URNE	GEELO	ONG	PÖRTLAND		
H1	\$ 252.00	- \$0	\$ 255.00	- \$0	\$ 247.00	- \$0	
H2	\$ 242.00	- \$0	\$ 245.00	- \$0	\$ 237.00	- \$0	
AUH2	\$ 230.00	- \$0	\$ 233.00	- \$0	\$ 225.00	- \$0	
APW1	\$ 230.00	- \$0	\$ 230.00	- \$0	\$ 225.00	- \$0	
ASW1	\$ 211.00	- \$0	\$ 214.00	- \$0	\$ 206.00	- \$0	
AGP1	\$ 200.00	- \$0	\$ 203.00	- \$0	\$ 195.00	- \$0	
SFW1	\$ 180.00	- \$0	\$ 183.00	- \$0	\$ 175.00	- \$0	
FED1	\$ 160.00	- \$0	\$ 163.00	- \$0	\$ 155.00	- \$0	

SOUTH AUSTRALIA										
Grade	PORT ADELAIDE		PORT GILES		WALLAROO		PORT LINCOLN		THEVENARD	
H1	\$ 243.00	- \$0	\$ 240.00	- \$0	\$ 239.00	- \$0	\$ 239.00	- \$0	\$ 234.00	- \$0
H2	\$ 235.00	- \$0	\$ 232.00	- \$0	\$ 231.00	- \$0	\$ 231.00	- \$0	\$ 226.00	- \$0
AUH2	\$ 223.00	- \$0	\$ 220.00	- \$0	\$ 219.00	- \$0	\$ 219.00	- \$0	\$ 214.00	- \$0
APW1	\$ 223.00	- \$0	\$ 220.00	- \$0	\$ 219.00	- \$0	\$ 219.00	- \$0	\$ 214.00	- \$0
ASW1	\$ 204.00	- \$0	\$ 201.00	- \$0	\$ 200.00	- \$0	\$ 200.00	- \$0	\$ 195.00	- \$0
AGP1	\$ 188.00	- \$0	\$ 185.00	- \$0	\$ 184.00	- \$0	\$ 184.00	- \$0	\$ 179.00	- \$0
AUW1	\$ 173.00	- \$0	\$ 170.00	- \$0	\$ 169.00	- \$0	\$ 169.00	- \$0	\$ 164.00	- \$0
FED1	\$ 158.00	- \$0	\$ 155.00	- \$0	\$ 154.00	- \$0	\$ 154.00	- \$0	\$ 149.00	- \$0

WESTERN AUSTRALIA								
Grade	KWINANA		ALBANY		ESPER/	ANCE	GERALDTON	
H1	\$ 271.00	- \$0	\$ 268.00	- \$0	\$ 259.00	- \$0	\$ 268.00	- \$0
H2	\$ 261.00	- \$0	\$ 258.00	- \$0	\$ 254.00	- \$0	\$ 258.00	- \$0
AUH2	\$ 246.00	- \$0	\$ 243.00	- \$0	\$ 239.00	- \$0	\$ 243.00	- \$0
APW1	\$ 246.00	- \$0	\$ 243.00	- \$0	\$ 239.00	- \$0	\$ 243.00	- \$0
APW2	\$ 243.00	- \$0	\$ 240.00	- \$0	\$ 236.00	- \$0	\$ 240.00	- \$0
ASW1	\$ 231.00	- \$0	\$ 228.00	- \$0	\$ 224.00	- \$0	\$ 228.00	- \$0
AGP1	\$ 216.00	- \$0	\$ 213.00	- \$0	\$ 209.00	- \$0	\$ 213.00	- \$0
ANW1	\$ 271.00	- \$0	\$ 268.00	- \$0	\$ 259.00	- \$0	\$ 268.00	- \$0
ANW2	\$ 236.00	- \$0	\$ 233.00	- \$0	\$ 229.00	- \$0	\$ 233.00	- \$0
FED1	\$ 181.00	- \$0	\$ 178.00	- \$0	\$ 174.00	- \$0	\$ 178.00	- \$0

## For more information contact your local AWB representative or call 1800 447 246

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