

# Start your season smarter with AWB's Season Starter

AWB's early season pool.



## 2016/17 AWB Season Starter Guaranteed Minimum Returns

**PROGRAM SUMMARY:** Season Starter is an actively managed 12 month program designed for growers who want to begin to market their grain early in the season and who would like a program that is finalised within 6 months of harvest. Season Starter is one of few managed products in the market that provides a known minimum program return via capped costs and a guaranteed minimum return.

**PROGRAM OBJECTIVE:** The AWB Season Starter performance objective is to outperform the average of the best cash bid for the marketing window.

The **Guaranteed Minimum Return** excludes Season Starter's [Capped Costs](#). The costs which apply to each acceptable delivery site can be viewed in the [ESR Calculator](#), available at [www.awb.com.au](http://www.awb.com.au). For help to calculate your minimum outcome at site level after capped costs, please contact your AWB Territory Manager.

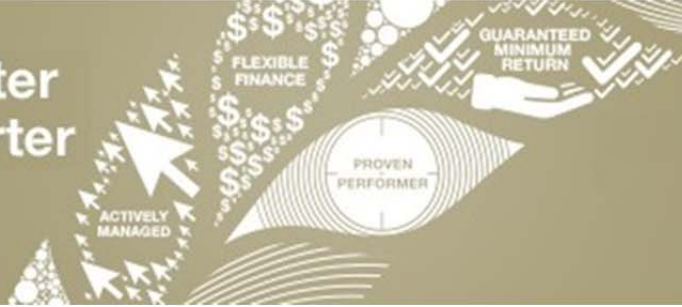
Calculated Guaranteed Minimum Return for each Port Zone (\$ per tonne Ex GST)\*#

GUARANTEED MINIMUM RETURN			
Grade	QUEENSLAND		
	BRISBANE	GLADSTONE	MACKAY
APH1	\$255.85	NA	NA
APH2	\$250.75	\$234.60	\$234.60
H2	\$246.50	\$232.05	\$232.05
AUH2	\$242.25	\$227.80	\$227.80
APW1	\$242.25	\$229.50	\$229.50
ASW1	\$238.00	\$225.25	\$225.25
AGP1	\$233.75	\$221.00	\$221.00
SFW1	\$229.50	\$216.75	\$216.75
FED1	\$199.75	\$187.00	\$187.00

GUARANTEED MINIMUM RETURN		
Grade	NEW SOUTH WALES	
	NEWCASTLE	PORT KEMBLA
APH1	\$255.00	\$255.00
APH2	\$250.75	\$250.75
H1	NA	\$246.50
H2	\$247.35	\$243.95
AUH2	\$238.85	\$236.30
APW1	\$240.55	\$238.00
ASW1	\$230.35	\$225.25
AGP1	\$223.55	\$212.50
HPS1	\$223.55	\$216.75
SFW1	\$202.30	\$199.75
FED1	\$189.55	\$187.00

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GUARANTEED MINIMUM RETURN			
Grade	VICTORIA		
	MELBOURNE	GEELONG	PORTLAND
H1	\$248.20	\$248.20	\$240.55
H2	\$243.10	\$243.10	\$237.15
AUH2	\$236.30	\$236.30	\$232.05
APW1	\$238.00	\$238.00	\$233.75
ASW1	\$225.25	\$225.25	\$221.00
AGP1	\$212.50	\$212.50	\$208.25
SFW1	\$199.75	\$199.75	\$195.50
FED1	\$182.75	\$182.75	\$178.50

GUARANTEED MINIMUM RETURN					
Grade	SOUTH AUSTRALIA				
	PORT ADELAIDE	PORT GILES	WALLAROO	PORT LINCOLN	THEVENARD
H1	\$241.40	\$239.70	\$238.85	\$238.00	\$234.60
H2	\$237.15	\$235.45	\$234.60	\$233.75	\$230.35
AUH2	\$230.35	\$228.65	\$227.80	\$226.95	\$223.55
APW1	\$232.90	\$231.20	\$230.35	\$229.50	\$226.10
ASW1	\$220.15	\$218.45	\$217.60	\$216.75	\$213.35
AGP1	\$207.40	\$205.70	\$204.85	\$204.00	\$200.60
AUW1	\$194.65	\$192.95	\$192.10	\$191.25	\$187.85
FED1	\$186.15	\$184.45	\$183.60	\$182.75	\$175.10

GUARANTEED MINIMUM RETURN				
Grade	WESTERN AUSTRALIA			
	KWINANA	ALBANY	ESPERANCE	GERALDTON
H1	\$256.70	\$254.15	\$252.45	\$255.00
H2	\$251.60	\$249.05	\$246.50	\$249.90
AUH2	\$243.95	\$241.40	\$239.70	\$242.25
APW1	\$246.50	\$243.95	\$242.25	\$244.80
APW2	\$243.95	\$241.40	\$239.70	\$242.25
ASW1	\$238.00	\$235.45	\$233.75	\$236.30
AGP1	\$221.00	\$218.45	\$216.75	\$219.30
ANW1	\$255.00	\$248.20	\$242.25	\$249.05
ANW2	\$238.00	\$231.20	\$225.25	\$232.05
FED1	\$191.25	\$188.70	\$187.00	\$189.55

\* Terms and Conditions, fees and charges apply.

# Equates to 85% x Contracting Estimated Return

For more information on guaranteed minimum returns refer to the '[A Closer Look at Season Starter](#)' document located at [www.awb.com.au](http://www.awb.com.au) or contact your AWB Territory Manager.