



2017/18 AWB Harvest Pool: Estimated Pool Return update – 19 January 2018

Program Update

Today AWB are making Harvest Pool EPR revisions ranging from down \$12 to up \$25 depending on delivery port zone and grade.

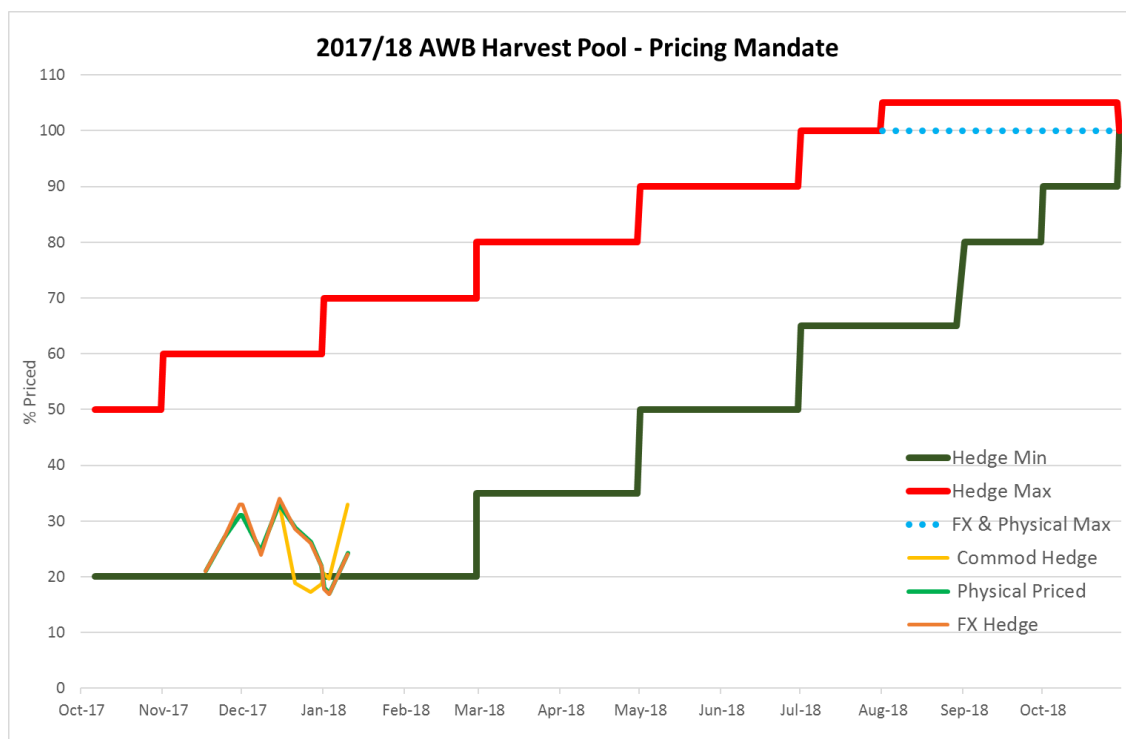
Since we last updated you in December, harvest is now all but complete across the country. We have experienced some big price moves since harvest began on certain grades and in port zones that yielded better than was expected. Nowhere is this more apparent than in the premium hard wheat markets in NSW and Victoria. In WA, the proportion of ASW received also kept growing as harvest moved south to finish with ASW1 representing approximately 40% of all WA wheat received. As a result EPR changes by grade and port zone vary significantly. Refer to the Pool Returns Calculator to view a specific EPR.

Global wheat prices haven't got off to the greatest start in 2018, however we remain upbeat that local and international markets will provide more opportunity throughout the marketing window. Locally, we are coming off the smallest wheat crop in a decade with modest stock levels; both of which will continue to exaggerate price volatility.

Whilst prices are under pressure today we have almost ten months to market and manage this program. We remain focused on identifying market opportunities and executing risk management strategies that focus on achieving our pool mandate to outperform the average cash price over the marketing window.

Pricing Mandate Update

AWB is committed to transparency and to demonstrate this, we provide a regularly updated pricing position. This exceeds the level of transparency recommended by the Australian Grain Industry Code of Practice, Operating Standard for Grain Pool Providers. The pricing mandate shows the parameters our trading team operate in when making pricing and hedging decisions.



QUEENSLAND					
Grade	BRISBANE		GLADSTONE	MACKAY	
APH1	\$ 357.50	↓ \$5	-	-	-
APH2	\$ 340.00	↓ \$5	\$ 330.50	↑ \$8	\$ 325.50 ↑ \$8
H2	\$ 323.00	↓ \$2	\$ 310.50	↑ \$8	\$ 305.50 ↑ \$8
AUH2	\$ 321.00	↓ \$2	\$ 305.50	↑ \$8	\$ 300.50 ↑ \$8
APW1	\$ 320.00	↓ \$2	\$ 305.00	↑ \$8	\$ 300.00 ↑ \$8
ASW1	\$ 318.00	↓ \$4	\$ 302.00	↑ \$7	\$ 297.00 ↑ \$7
AGP1	\$ 318.00	↓ \$1	\$ 295.50	↑ \$13	\$ 290.50 ↑ \$13
SFW1	\$ 316.00	↓ \$3	\$ 290.00	↑ \$7.5	\$ 285.00 ↑ \$7.5
FED1	\$ 313.00	↑ \$2	\$ 290.00	↑ \$25	\$ 285.00 ↑ \$25

NEW SOUTH WALES				
Grade	NEWCASTLE		PORT KEMBLA	
APH1	\$ 357.50	↓ \$10	\$ 353.00	↓ \$12
APH2	\$ 342.00	↓ \$8	\$ 337.00	↓ \$8
H1	-	-	\$ 321.00	↓ \$2
H2	\$ 314.00	↓ \$4	\$ 308.00	↓ \$2
AUH2	\$ 298.50	↓ \$4	\$ 290.50	↓ \$2
APW1	\$ 296.00	↓ \$2	\$ 290.50	↓ \$2
ASW1	\$ 280.00	↓ \$5	\$ 273.50	↓ \$4
AH9	\$ 278.00	↓ \$2	\$ 276.00	↑ \$4
AGP1	\$ 278.00	↓ \$2	\$ 270.00	↓ \$2
SFW1	\$ 274.00	↓ \$3.5	\$ 263.00	↓ \$4
FED1	\$ 271.00	↑ \$6	\$ 258.00	↑ \$8

VICTORIA					
Grade	MELBOURNE		GEELONG	PORTLAND	
H1	\$ 310.00	↓ \$3	\$ 310.00	↓ \$3	\$ 304.50 ↓ \$3
H2	\$ 279.00	↓ \$5	\$ 279.00	↓ \$5	\$ 274.50 ↓ \$3
AUH2	\$ 257.50	↓ \$5	\$ 258.50	↓ \$4	\$ 254.50 ↓ \$3
APW1	\$ 258.00	↓ \$2	\$ 258.00	↓ \$2	\$ 254.50 ↓ \$2
ASW1	\$ 247.50	- \$0	\$ 247.50	- \$0	\$ 242.50 - \$0
AH9	\$ 239.50	↓ \$3	\$ 239.50	↓ \$3	\$ 234.50 ↓ \$3
AGP1	\$ 241.50	↓ \$1	\$ 241.50	↓ \$1	\$ 236.50 ↓ \$1
SFW1	\$ 233.50	↓ \$4	\$ 233.50	↓ \$4	\$ 228.50 ↓ \$4
FED1	\$ 232.00	↑ \$7	\$ 232.00	↑ \$7	\$ 227.00 ↑ \$7

SOUTH AUSTRALIA								
Grade	PORT ADELAIDE		PORT GILES	WALLAROO	PORT LINCOLN		THEVENARD	
H1	\$ 292.00	↓ \$5	\$ 292.00	↓ \$5.5	\$ 284.50	↓ \$3	\$ 293.50 ↓ \$4	\$ 281.00 ↓ \$7
H2	\$ 255.50	↓ \$6.5	\$ 255.50	↓ \$6.5	\$ 246.00	↓ \$2	\$ 257.00 ↓ \$5	\$ 241.00 ↓ \$7
AUH2	\$ 241.50	↓ \$6	\$ 241.50	↓ \$4.5	\$ 235.50	↓ \$2	\$ 241.00 ↓ \$5.5	\$ 234.00 ↓ \$9
APW1	\$ 241.50	↓ \$3	\$ 241.50	↓ \$3	\$ 235.50	- \$0	\$ 240.00 ↓ \$4.5	\$ 232.50 ↓ \$7
ASW1	\$ 231.50	↓ \$6	\$ 231.50	↓ \$6	\$ 224.00	↓ \$3.5	\$ 232.50 ↓ \$5	\$ 223.00 ↓ \$10
AGP1	\$ 223.50	↓ \$4	\$ 223.50	↓ \$4	\$ 216.00	↓ \$3	\$ 222.00 ↓ \$7	\$ 215.00 ↓ \$8
SFW1	\$ 220.00	↓ \$5	\$ 220.00	↓ \$5	\$ 213.00	↓ \$2	-	-
FED1	\$ 218.00	↑ \$8	\$ 218.00	↑ \$8	\$ 212.00	↑ \$12	\$ 218.00 ↑ \$8	\$ 207.50 - \$0

WESTERN AUSTRALIA						
Grade	KWINANA		ALBANY	ESPERANCE	GERALDTON	
H1	\$ 313.00	↓ \$2	\$ 310.00	- \$0	\$ 308.00 ↑ \$2	\$ 312.00 ↑ \$2
H2	\$ 278.00	↓ \$2	\$ 279.00	- \$0	\$ 272.00 ↑ \$2	\$ 278.00 ↑ \$0.5
AUH2	\$ 266.00	↓ \$3	\$ 265.50	↓ \$1	\$ 260.00 - \$0	\$ 266.00 ↓ \$0.5
APW1	\$ 265.00	↓ \$4	\$ 264.50	↓ \$2	\$ 259.00 - \$0	\$ 265.00 ↓ \$1.5
APW2	\$ 261.00	↓ \$3	\$ 257.00	↓ \$2	\$ 254.00 ↑ \$2.5	\$ 259.00 - \$0
ASW1	\$ 249.50	↓ \$8	\$ 246.50	↓ \$6	\$ 241.50 ↓ \$1	\$ 246.50 ↓ \$6
AGP1	\$ 244.00	↓ \$1	\$ 241.50	↓ \$1	\$ 234.00 ↓ \$1	\$ 241.00 ↑ \$1
ANW1	\$ 320.00	↓ \$5	\$ 317.50	↓ \$5	-	\$ 320.00 ↓ \$5
ANW2	\$ 282.00	- \$0	\$ 279.50	- \$0	-	\$ 282.00 - \$0
FED1	\$ 235.00	↑ \$10	\$ 232.50	↑ \$10	\$ 225.00 ↑ \$10	\$ 233.00 ↑ \$13

For more information contact your local AWB representative or call 1800 447 246