# Start your season right with Season Starter.

## 2017/18 AWB Season Starter: Estimated Pool Return update – 19 January 2018

### Program Update

Today AWB are leaving Season Starter EPR's unchanged in all regions

We are pleased with the progress of our risk management strategies and the value they are generating for this Pool. As this Pool has been underway from June, we have been able to capture value and protect EPR's from current market weakness and a strengthening Australian dollar.

PROVEN

Since we last updated you in December, harvest is now all but complete across the country. We have experienced some big price moves since harvest began on certain grades and in port zones that yielded better than was expected. Nowhere is this more apparent than in the premium hard wheat markets in NSW and Victoria. In WA, the proportion of ASW received also kept growing as harvest moved south to finish with ASW1 representing approximately 40% of all WA wheat received.

With so much time and weather still ahead of US crops we don't expect to see significant movement in global prices until the crop breaks dormancy next month. With March 18 CBOT wheat futures at around AUD\$192/tn today, we feel that futures are very much at the bottom end of the long term range and any risk would seem to be to the upside.

With six months to run we are busily executing the pricing strategies and we remain on track to make first distribution payments in February.

#### Pricing Mandate Update

AWB is committed to transparency and to demonstrate this, we provide a regularly updated pricing position. This exceeds the level of transparency recommended by the Australian Grain Industry Code of Practice, Operating Standard for Grain Pool Providers. The pricing mandate shows the parameters our trading team operate in when making pricing and hedging decisions.



QUEENSLAND										
Grade		BRISBA	NE		GLADST	ONE	MACKAY			
APH1	\$	353.50	- \$0		-	-		-	-	
APH2	\$	343.50	- \$0	\$	321.00	- \$0	\$	321.00	- \$0	
H2	\$	336.00	- \$0	\$	309.00	- \$0	\$	309.00	- \$0	
AUH2	\$	326.00	- \$0	\$	298.50	- \$0	\$	298.50	- \$0	
APW1	\$	326.00	- \$0	\$	303.50	- \$0	\$	303.50	- \$0	
ASW1	\$	319.00	- \$0	\$	293.50	- \$0	\$	293.50	- \$0	
AGP1	\$	316.00	- \$0	\$	288.50	- \$0	\$	288.50	- \$0	
SFW1	\$	316.00	- \$0	\$	290.50	- \$0	\$	288.00	- \$0	
FED1	\$	301.00	- \$0	\$	273.50	- \$0	\$	273.50	- \$0	

Grade	NEWCAS	TLE	PORT KEMBLA					
APH1	\$ 346.00	- \$0	\$	331.00	- \$0			
APH2	\$ 336.00	- \$0	\$	325.50	- \$0			
H1	-		\$	319.00	- \$0			
H2	\$ 321.00	- \$0	\$	313.00	- \$0			
AUH2	\$ 303.50	- \$0	\$	293.50	- \$0			
APW1	\$ 306.00	- \$0	\$	296.00	- \$0			
ASW1	\$ 291.00	- \$0	\$	281.00	- \$0			
AGP1	\$ 286.00	- \$0	\$	271.00	- \$0			
SFW1	\$ 278.50	- \$0	\$	271.00	- \$0			
FED1	\$ 266.00	- \$0	\$	251.00	- \$0			

VICTOR	IA									
Grade		MELBOU	RNE	GEELO	NG	PORTLAND				
H1	\$	313.50	- \$0	\$ 313.50	- \$0	\$	306.00	- \$0		
H2	\$	293.00	- \$0	\$ 293.00	- \$0	\$	288.50	- \$0		
AUH2	\$	279.50	- \$0	\$ 279.50	- \$0	\$	277.00	- \$0		
APW1	\$	278.50	- \$0	\$ 278.50	- \$0	\$	276.00	- \$0		
ASW1	\$	270.50	- \$0	\$ 270.50	- \$0	\$	266.00	- \$0		
AGP1	\$	261.00	- \$0	\$ 261.00	- \$0	\$	258.50	- \$0		
SFW1	\$	253.50	- \$0	\$ 253.50	- \$0	\$	251.00	- \$0		
FED1	\$	238.50	- \$0	\$ 238.50	- \$0	\$	236.00	- \$0		

SOUTH	AUST	TRALIA													
Grade	PORT ADELAIDE		PORT GILES			WALLAROO			PORT LINCOLN			THEVENARD			
H1	\$	303.50	- \$0	\$	303.50	- \$0	\$	298.50	- \$0	\$	303.50	- \$0	\$	298.50	- \$0
H2	\$	279.00	- \$0	\$	279.00	- \$0	\$	274.00	- \$0	\$	279.00	- \$0	\$	274.00	- \$0
AUH2	\$	269.50	- \$0	\$	269.50	- \$0	\$	264.50	- \$0	\$	269.50	- \$0	\$	264.50	- \$0
APW1	\$	268.50	- \$0	\$	268.50	- \$0	\$	263.50	- \$0	\$	268.50	- \$0	\$	263.50	- \$0
ASW1	\$	258.50	- \$0	\$	258.50	- \$0	\$	253.50	- \$0	\$	258.50	- \$0	\$	253.50	- \$0
AGP1	\$	246.00	- \$0	\$	241.00	- \$0	\$	236.00	- \$0	\$	241.00	- \$0	\$	236.00	- \$0
SFW1	\$	238.50	- \$0	\$	233.50	- \$0	\$	228.50	- \$0	-		-	-		-
FED1	\$	233.50	- \$0	\$	233.50	- \$0	\$	228.50	- \$0	\$	233.50	- \$0	\$	228.50	- \$0

W	ESTER	N AUSTRALI	A									
Grade	KWINANA			ALBAN	١Y		ESPERA	NCE	GERALDTON			
H1	\$	332.50	- \$0	\$ 330.00	- \$0	\$	325.00	- \$0	\$	332.00	- \$0	
H2	\$	310.00	- \$0	\$ 307.50	- \$0	\$	302.50	- \$0	\$	309.50	- \$0	
AUH2	\$	297.50	- \$0	\$ 295.00	- \$0	\$	290.00	- \$0	\$	297.00	- \$0	
APW1	\$	296.50	- \$0	\$ 294.00	- \$0	\$	289.00	- \$0	\$	296.00	- \$0	
APW2	\$	292.50	- \$0	\$ 290.00	- \$0	\$	285.00	- \$0	\$	292.00	- \$0	
ASW1	\$	287.50	- \$0	\$ 285.00	- \$0	\$	280.00	- \$0	\$	287.00	- \$0	
AGP1	\$	275.00	- \$0	\$ 272.50	- \$0	\$	267.50	- \$0	\$	274.50	- \$0	
ANW1	\$	345.00	- \$0	\$ 337.50	- \$0	ς.			\$	339.50	- \$0	
ANW2	\$	310.00	- \$0	\$ 302.50	- \$0	~		-	\$	304.50	- \$0	
FED1	\$	255.00	- \$0	\$ 252.50	- \$0	\$	247.50	- \$0	\$	254.50	- \$0	

#### For more information contact your AWB representative or call 1800 447 246

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