## 2017/18 AWB Harvest Pool: Estimated Pool Return update — 28 February 2018

## Program Update

Today AWB Estimated Pools Returns (EPRs) remain unchanged in all Victorian, South Australian & Western Australian port zones. While the majority of EPRs remain unchanged in Queensland and New South Wales, we have reduced APH1 and APH2 EPRs in a number of these port zones.

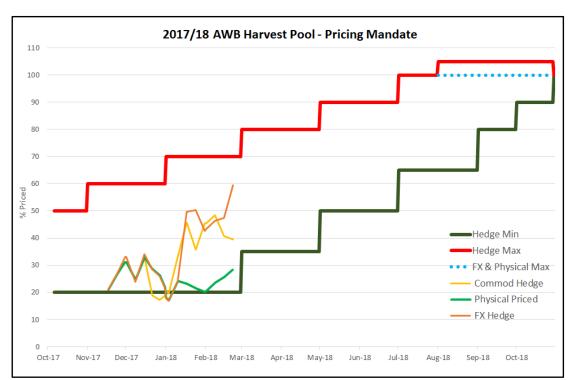
Overall the domestic and international wheat prices bottomed out during the Australian harvest period, with the exception of prime hard wheat, which thus far has validated our decision to keep close to the minimum % priced on the physical commodity. In north eastern regions we have been working to sell out of high protein wheat as quality premiums continue to soften.

Dry conditions in two major US wheat producing states Kansas and Oklahoma, along with a weak USD, led to a quick \$20/t rally in US futures in February. However a more sustained rally in international wheat cash values will rely on what happens in the Northern Hemisphere spring, particularly in major wheat exporting countries Russia and Ukraine. Currently the crops in the Former Soviet Union are under snow and protected from the cold, following a warm and wet period. There is no reason to suggest they cannot have another good production year, which if this occurs, will act as a ceiling or put pressure on the international wheat price.

With the program less than 50% hedged on both physical and commodity components, we remain cautiously exposed to upside potential during a period that typically displays some price volatility.

## Pricing Mandate Update

AWB is committed to transparency and to demonstrate this, we provide a regularly updated pricing position. This exceeds the level of transparency recommended by the Australian Grain Industry Code of Practice, Operating Standard for Grain Pool Providers. The pricing mandate shows the parameters our trading team operate in when making pricing and hedging decisions.



QUEEN	SLAND						
Grade	BRISB	ANE	GLADS	TONE	MACKAY		
APH1	\$ 350.50	↓ \$7	-	-	-	-	
APH2	\$ 335.00	↓ \$5	\$ 330.50	- \$0	\$ 325.50	- \$0	
H2	\$ 323.00	- \$0	\$ 310.50	- \$0	\$ 305.50	- \$0	
AUH2	\$ 321.00	- \$0	\$ 305.50	- \$0	\$ 300.50	- \$0	
APW1	\$ 320.00	- \$0	\$ 305.00	- \$0	\$ 300.00	- \$0	
ASW1	\$ 318.00	- \$0	\$ 302.00	- \$0	\$ 297.00	- \$0	
AGP1	\$ 318.00	- \$0	\$ 295.50	- \$0	\$ 290.50	- \$0	
SFW1	\$ 316.00	- \$0	\$ 290.00	- \$0	\$ 285.00	- \$0	
FED1	\$ 313.00	- \$0	\$ 290.00	- \$0	\$ 285.00	- \$0	

NEW S	OUTH WAL					
Grade	NEWCA	ASTLE	PORT KEMBLA			
APH1	\$ 350.50	↓ \$7	\$ 346.00	↓ \$7		
APH2	\$ 337.00	↓ \$5	\$ 332.00	↓ \$5		
H1	-	-	\$ 321.00	- \$0		
H2	\$ 314.00	- \$0	\$ 308.00	- \$0		
AUH2	\$ 298.50	- \$0	\$ 290.50	- \$0		
APW1	\$ 296.00	- \$0	\$ 290.50	- \$0		
ASW1	\$ 280.00	- \$0	\$ 273.50	- \$0		
AH9	\$ 278.00	- \$0	\$ 276.00	- \$0		
AGP1	\$ 278.00	- \$0	\$ 270.00	- \$0		
SFW1	\$ 274.00	- \$0	\$ 263.00	- \$0		
FED1	\$ 271.00	- \$0	\$ 258.00	- \$0		

VICTO	RIA						
Grade	MELBO	URNE	GEELC	ONG	PORTLAND		
H1	\$ 310.00	- \$0	\$ 310.00	- \$0	\$ 304.50	- \$0	
H2	\$ 279.00	- \$0	\$ 279.00	- \$0	\$ 274.50	- \$0	
AUH2	\$ 257.50	- \$0	\$ 258.50	- \$0	\$ 254.50	- \$0	
APW1	\$ 258.00	- \$0	\$ 258.00	- \$0	\$ 254.50	- \$0	
ASW1	\$ 247.50	- \$0	\$ 247.50	- \$0	\$ 242.50	- \$0	
AH9	\$ 239.50	- \$0	\$ 239.50	- \$0	\$ 234.50	- \$0	
AGP1	\$ 241.50	- \$0	\$ 241.50	- \$0	\$ 236.50	- \$0	
SFW1	\$ 233.50	- \$0	\$ 233.50	- \$0	\$ 228.50	- \$0	
FED1	\$ 232.00	- \$0	\$ 232.00	- \$0	\$ 227.00	- \$0	

SOUTH AUSTRALIA										
Grade	PORT ADELAIDE		PORT GILES		WALLAROO		PORT LINCOLN		THEVENARD	
H1	\$ 292.00	- \$0	\$ 292.00	- \$0	\$ 284.50	- \$0	\$ 293.50	- \$0	\$ 281.00	- \$0
H2	\$ 255.50	- \$0	\$ 255.50	- \$0	\$ 246.00	- \$0	\$ 257.00	- \$0	\$ 241.00	- \$0
AUH2	\$ 241.50	- \$0	\$ 241.50	- \$0	\$ 235.50	- \$0	\$ 241.00	- \$0	\$ 234.00	- \$0
APW1	\$ 241.50	- \$0	\$ 241.50	- \$0	\$ 235.50	- \$0	\$ 240.00	- \$0	\$ 232.50	- \$0
ASW1	\$ 231.50	- \$0	\$ 231.50	- \$0	\$ 224.00	- \$0	\$ 232.50	- \$0	\$ 223.00	- \$0
AGP1	\$ 223.50	- \$0	\$ 223.50	- \$0	\$ 216.00	- \$0	\$ 222.00	- \$0	\$ 215.00	- \$0
SFW1	\$ 220.00	- \$0	\$ 220.00	- \$0	\$ 213.00	- \$0	-	-	-	-
FED1	\$ 218.00	- \$0	\$ 218.00	- \$0	\$ 212.00	- \$0	\$ 218.00	- \$0	\$ 207.50	- \$0

WESTERN AUSTRALIA								
Grade	KWINANA		ALBANY		ESPERANCE		GERALDTON	
H1	\$ 313.00	- \$0	\$ 310.00	- \$0	\$ 308.00	- \$0	\$ 312.00	- \$0
H2	\$ 278.00	- \$0	\$ 279.00	- \$0	\$ 272.00	- \$0	\$ 278.00	- \$0
AUH2	\$ 266.00	- \$0	\$ 265.50	- \$0	\$ 260.00	- \$0	\$ 266.00	- \$0
APW1	\$ 265.00	- \$0	\$ 264.50	- \$0	\$ 259.00	- \$0	\$ 265.00	- \$0
APW2	\$ 261.00	- \$0	\$ 257.00	- \$0	\$ 254.00	- \$0	\$ 259.00	- \$0
ASW1	\$ 249.50	- \$0	\$ 246.50	- \$0	\$ 241.50	- \$0	\$ 246.50	- \$0
AGP1	\$ 244.00	- \$0	\$ 241.50	- \$0	\$ 234.00	- \$0	\$ 241.00	- \$0
ANW1	\$ 320.00	- \$0	\$ 317.50	- \$0	-	-	\$ 320.00	- \$0
ANW2	\$ 282.00	- \$0	\$ 279.50	- \$0	-	-	\$ 282.00	- \$0
FED1	\$ 235.00	- \$0	\$ 232.50	- \$0	\$ 225.00	- \$0	\$ 233.00	- \$0

For more information contact your local AWB representative or call 1800 447 246

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