

AWB Spring Starter

ACTIVELY
MANAGED

FLEXIBLE
FINANCE

GUARANTEED
MINIMUM
RETURN

STRONG
PERFORMANCE



2017/18 AWB Spring Starter: Estimated Pool Return update – 22 March 2018

Program Update

Today AWB have made revisions to Spring Starter Estimated Pool Returns (EPRs) leaving some grades unchanged and increasing others between \$1 to \$10 per tonne.

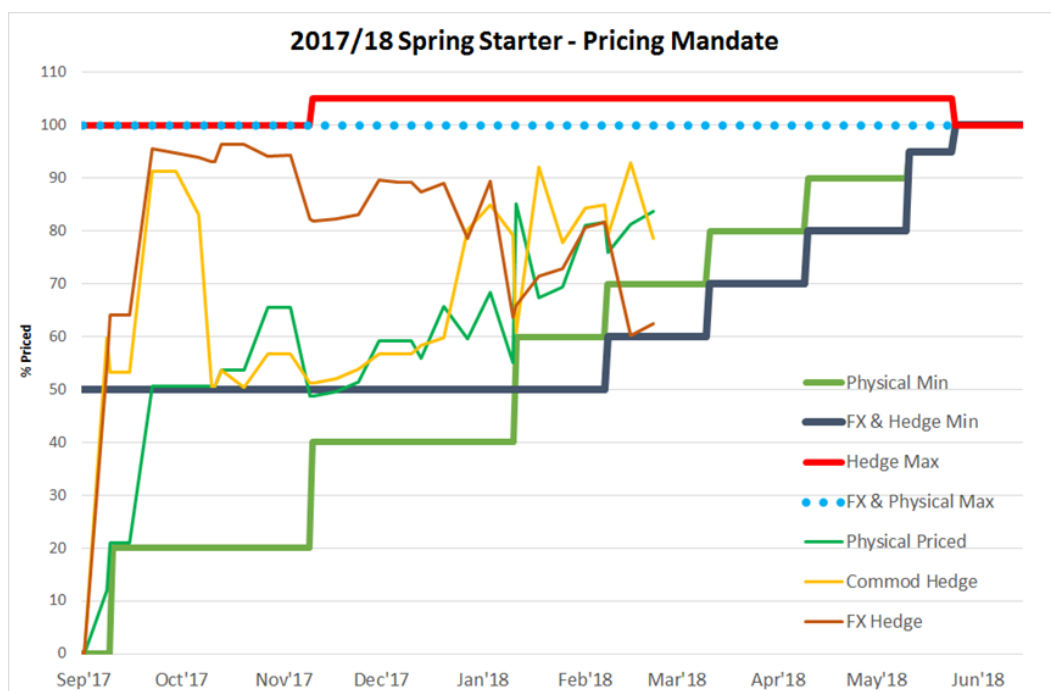
March started with a sharp rally in Chicago wheat futures price however there has been a steady retracement since with the market now back below pre-rally levels. Whilst the majority of the program had already been sold, the price spike allowed us to reset hedges and add physical sales at good values, allowing us to lift the vast majority of EPRs in many regions.

Despite smaller US crop prospects, the US struggles to find demand for wheat above current prices as evidenced by the most recent US export sales figures. These gloomy export sales figures began the pull back in Chicago wheat futures prices, however what really sent wheat futures lower was the rain received (and the forecasted follow up moisture) across the majority of US wheat growing areas last weekend.

We have held the commodity hedging at circa 80% but moved FX hedges down to 60% for this program in order to realise hedging profits and support EPRs whilst allowing this Pool to remain active over the remaining weather market period.

Pricing Mandate Update

AWB is committed to transparency and to demonstrate this, we provide a regularly updated pricing position. This exceeds the level of transparency recommended by the Australian Grain Industry Code of Practice, Operating Standard for Grain Pool Providers. The pricing mandate shows the parameters our trading team operate in when making pricing and hedging decisions.



QUEENSLAND				
Grade	BRISBANE	GLADSTONE	MACKAY	
APH1	\$ 350.00 – \$0	- -	-	-
APH2	\$ 340.00 – \$0	\$ 310.00 – \$0	\$ 310.00	– \$0
H2	\$ 334.00 – \$0	\$ 300.00 – \$0	\$ 300.00	– \$0
AUH2	\$ 329.00 – \$0	\$ 290.00 – \$0	\$ 290.00	– \$0
APW1	\$ 329.00 – \$0	\$ 295.00 – \$0	\$ 295.00	– \$0
ASW1	\$ 324.00 – \$0	\$ 290.00 – \$0	\$ 290.00	– \$0
AGP1	\$ 320.00 – \$0	\$ 277.50 – \$0	\$ 277.50	– \$0
SFW1	\$ 318.00 – \$0	\$ 265.00 – \$0	\$ 265.00	– \$0
FED1	\$ 297.50 – \$0	\$ 245.00 – \$0	\$ 245.00	– \$0

NEW SOUTH WALES				
Grade	NEWCASTLE	PORT KEMBLA		
APH1	\$ 345.00 – \$0	\$ 345.00	– \$0	
APH2	\$ 335.00 – \$0	\$ 332.50	– \$0	
H1	- -	\$ 322.50	– \$0	
H2	\$ 317.50 – \$0	\$ 312.00	– \$0	
AUH2	\$ 310.00 – \$0	\$ 305.00	– \$0	
APW1	\$ 306.50 – \$0	\$ 300.00	– \$0	
ASW1	\$ 295.00 – \$0	\$ 290.00	– \$0	
AGP1	\$ 287.00 ↑ \$2	\$ 285.00	↑ \$5	
SFW1	\$ 282.00 ↑ \$2	\$ 274.50	↑ \$2	
FED1	\$ 265.00 ↑ \$5	\$ 257.50	↑ \$5	

VICTORIA				
Grade	MELBOURNE	GEELONG	PORTLAND	
H1	\$ 290.00 ↑ \$5	\$ 290.00 ↑ \$5	\$ 285.00	↑ \$5
H2	\$ 272.00 ↑ \$4	\$ 272.00 ↑ \$4	\$ 267.00	↑ \$4
AUH2	\$ 263.00 ↑ \$3	\$ 263.00 ↑ \$3	\$ 258.00	↑ \$3
APW1	\$ 263.00 ↑ \$3	\$ 263.00 ↑ \$3	\$ 258.00	↑ \$3
ASW1	\$ 250.00 ↑ \$4	\$ 250.00 ↑ \$4	\$ 245.00	↑ \$4
AGP1	\$ 237.50 ↑ \$5	\$ 237.50 ↑ \$5	\$ 232.50	↑ \$5
SFW1	\$ 227.00 ↑ \$2	\$ 227.00 ↑ \$2	\$ 222.00	↑ \$2
FED1	\$ 210.00 ↑ \$5	\$ 210.00 ↑ \$5	\$ 205.00	↑ \$5

SOUTH AUSTRALIA					
Grade	PORT ADELAIDE	PORT GILES	WALLAROO	PORT LINCOLN	THEVENARD
H1	\$ 278.00 ↑ \$8	\$ 276.00 ↑ \$6	\$ 273.00 ↑ \$8	\$ 282.00 ↑ \$4	\$ 273.00 ↑ \$3
H2	\$ 256.00 ↑ \$6	\$ 254.00 ↑ \$4	\$ 251.00 ↑ \$6	\$ 259.00 ↑ \$4	\$ 251.00 ↑ \$1
AUH2	\$ 248.50 ↑ \$6	\$ 246.50 ↑ \$4	\$ 243.50 ↑ \$6	\$ 251.50 ↑ \$4	\$ 243.50 ↑ \$1
APW1	\$ 248.50 ↑ \$6	\$ 244.50 ↑ \$2	\$ 242.50 ↑ \$5	\$ 250.50 ↑ \$3	\$ 242.50 – \$0
ASW1	\$ 232.00 ↑ \$4	\$ 229.00 ↑ \$1	\$ 227.00 ↑ \$4	\$ 234.00 ↑ \$1	\$ 228.00 – \$0
AGP1	\$ 218.00 ↑ \$4	\$ 216.00 ↑ \$2	\$ 214.00 ↑ \$5	\$ 220.00 ↑ \$1	\$ 214.00 – \$0
SFW1	\$ 211.50 ↑ \$4	\$ 208.50 ↑ \$1	\$ 203.50 ↑ \$1	- -	- -
FED1	\$ 194.00 ↑ \$9	\$ 190.00 ↑ \$5	\$ 185.00 ↑ \$5	\$ 200.00 ↑ \$10	\$ 185.00 – \$0

WESTERN AUSTRALIA				
Grade	KWINANA	ALBANY	ESPERANCE	GERALDTON
H1	\$ 305.00 – \$0	\$ 300.00 – \$0	\$ 295.00 – \$0	\$ 305.00 – \$0
H2	\$ 282.00 ↑ \$2	\$ 277.00 ↑ \$2	\$ 272.00 ↑ \$2	\$ 280.00 – \$0
AUH2	\$ 269.50 ↑ \$2	\$ 266.00 ↑ \$2	\$ 261.00 ↑ \$2	\$ 267.50 – \$0
APW1	\$ 269.50 ↑ \$2	\$ 266.00 ↑ \$2	\$ 261.00 ↑ \$2	\$ 267.50 – \$0
APW2	\$ 264.50 ↑ \$2	\$ 261.00 ↑ \$2	\$ 256.00 ↑ \$2	\$ 262.50 – \$0
ASW1	\$ 253.00 ↑ \$2	\$ 250.00 ↑ \$2	\$ 243.00 – \$0	\$ 251.00 – \$0
AGP1	\$ 244.50 ↑ \$2	\$ 239.50 ↑ \$2	\$ 232.50 – \$0	\$ 242.50 – \$0
ANW1	\$ 325.00 – \$0	\$ 315.00 – \$0	- -	\$ 320.00 – \$0
ANW2	\$ 285.00 – \$0	\$ 280.00 – \$0	- -	\$ 282.50 – \$0
FED1	\$ 220.00 ↑ \$5	\$ 215.00 ↑ \$5	\$ 205.00 – \$0	\$ 218.00 ↑ \$3

For more information contact your local AWB representative or call 1800 447 246