## Season Starter

# SS SS S PROVEN PERFORMER

### 2017/18 AWB Season Starter: Estimated Pool Return update — 31 May 2018

#### Program Update

Today AWB increased the vast majority of Season Starter Estimated Pool Returns between \$1 and \$12 in all regions and by an average of \$5.53/tn across the program.

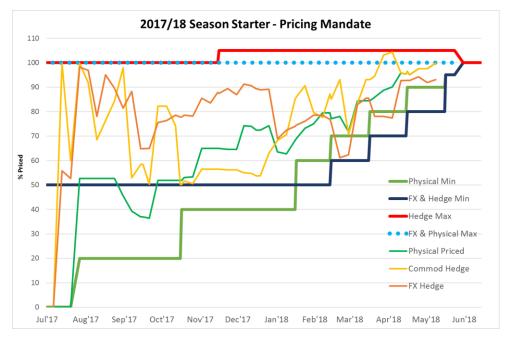
We headed into May with 5% risk to manage out and the last of our strategies are currently being executed. We are pleased to be returning more value to participants by raising the majority of pool returns so late in the program. There is less than four weeks to run in this pool and we remain on track to have the pool audited and paid out before the end of June.

Domestically, Australian wheat cash prices continued to firm through May across all port zones. Whilst widespread recent rains in WA, SA and parts of Vic have boosted production prospects, it is more than offset by the decline in production prospects up the East Coast of Australia. As we head into June without decent starting rains in many areas the potential production cuts will begin to be crystallised, which will somewhat underpin prices for the season.

Global wheat markets have also been supportive of price as conditions turn dry in the Black Sea region and pundits forecast reduced wheat production in the Former Soviet Union. In the US, the winter wheat crop has stabilised (36% good to excellent rating) and the bulk of the crop is headed. So while it feels like disaster has been averted there, US wheat futures recently printed contract highs mainly due to continued dry across many of the major wheat producing counties, including Russia, Ukraine and Australia. A strengthening USD (which impacts price competitiveness) and wheat export sales that persistently struggle post any price rally are the headwinds.

### Pricing Mandate Update

AWB is committed to transparency and to demonstrate this, we provide a regularly updated pricing position. This exceeds the level of transparency recommended by the Australian Grain Industry Code of Practice, Operating Standard for Grain Pool Providers. The pricing mandate shows the parameters our trading team operate in when making pricing and hedging decisions.



QUEENSI	.AN	D		]								
Grade		BRISBA	NE	GLADSTONE				MACKAY				
APH1	\$	358.00	↑ \$3		-	-		-	-			
APH2	\$	349.00	↑ \$3	\$	326.00	↑ \$3	\$	326.00	↑ \$3			
H2	\$	343.00	↑ \$3	\$	314.00	↑ \$3	\$	314.00	↑ \$3			
AUH2	\$	340.00	↑ \$3	\$	313.00	↑ \$3.5	\$	313.00	↑ \$3.5			
APW1	\$	340.00	↑ \$3	\$	313.00	↑ \$3	\$	313.00	↑ \$3			
ASW1	\$	337.00	↑ \$3	\$	312.00	↑ \$3.5	\$	312.00	↑ \$3.5			
AGP1	\$	336.00	↑ \$3	\$	307.00	↑ \$3.5	\$	307.00	↑ \$3.5			
SFW1	\$	336.00	↑ \$3	\$	306.00	↑ \$3	\$	306.00	↑ \$3			
FED1	\$	321.00	↑ \$3	\$	289.00	↑ \$3	\$	291.50	↑ \$3			

NEW SO	UTH	WALES				
Grade		NEWCA	STLE	F	ORT KEI	VIBLA
APH1	\$	351.00	↑ \$3	\$	339.00	↑ \$3
APH2	\$	342.00	↑ \$3	\$	332.00	↑ \$3
H1		-	-	\$	324.00	↑ \$3
H2	\$	332.00	↑ \$3	\$	319.00	↑ \$3
AUH2	\$	323.00	↑ \$3	\$	308.00	↑ \$3
APW1	\$	318.00	↑ \$3	\$	303.00	↑ \$3
ASW1	\$	310.00	↑ \$3	\$	293.00	↑ \$3
AGP1	\$	307.00	↑ \$3	\$	288.00	↑ \$3
SFW1	\$	300.00	↑ \$2.5	\$	286.00	↑ \$3
FED1	\$	288.00	↑ \$3	\$	266.00	↑ \$3

VICTORIA	١.									
Grade		MELBOL	JRNE	GEELO	NG	PORTLAND				
H1	\$	320.00	↑ \$3	\$ 320.00	↑ \$3	\$	317.00	个 \$3		
H2	\$	301.00	↑ \$5	\$ 301.00	↑ \$5	\$	298.00	个 \$5		
AUH2	\$	290.00	↑ \$6	\$ 290.00	↑ \$6	\$	287.00	↑ \$6		
APW1	\$	290.00	↑ \$6	\$ 290.00	↑ \$6	\$	287.00	个 \$6		
ASW1	\$	283.00	↑ \$6	\$ 283.00	↑ \$6	\$	280.00	↑ \$6		
AGP1	\$	277.00	↑ \$5	\$ 277.00	↑ \$5	\$	274.00	个 \$5		
SFW1	\$	271.00	↑ \$5	\$ 271.00	↑ \$5	\$	268.00	个 \$5		
FED1	\$	257.00	↑\$6	\$ 257.00	个 \$6	\$	254.00	个 \$6		

SOUTH A	UST	RALIA													
Grade	PORT ADELAIDE		PORT GILES			WALLAROO			PORT LINCOLN			THEVENARD			
H1	\$	311.00	个 \$5.5	\$	309.00	↑ \$3.5	\$	304.00	↑ \$3.5	\$	312.00	个 \$6.5	\$	302.00	↑ \$1.5
H2	\$	288.00	↑ \$6	\$	286.00	↑ \$4	\$	281.00	个 \$5	\$	289.00	↑ \$6	\$	279.00	↑ \$3
AUH2	\$	278.00	↑ \$5.5	\$	276.00	↑ \$3.5	\$	271.00	↑ \$4.5	\$	279.00	↑ \$5.5	\$	269.00	↑ \$2.5
APW1	\$	277.00	↑ \$6.5	\$	274.00	↑ \$3.5	\$	269.00	↑ \$3.5	\$	277.00	↑ \$6.5	\$	267.00	↑ \$1.5
ASW1	\$	268.00	↑ \$6.5	\$	265.00	↑ \$4.5	\$	260.00	↑ \$4.5	\$	268.00	↑ \$6.5	\$	258.00	↑ \$2.5
AGP1	\$	258.00	↑ \$6.5	\$	256.00	↑ \$6.5	\$	251.00	↑ \$7.5	\$	258.00	↑ \$6.5	\$	249.00	↑ \$3.5
SFW1	\$	250.00	↑ \$6.5	\$	248.00	↑ \$6.5	\$	243.00	↑ \$7.5	-		-	-		-
FED1	\$	245.00	个 \$5	\$	243.00	个 \$5	\$	238.00	个 \$6	\$	245.00	个 \$5	\$	236.00	↑ \$4

WE	WESTERN AUSTRALIA													
Grade	KWINANA			ALBANY			ESPERANCE				GERALDTON			
H1	\$	338.00	↑ \$3.5	\$	332.00	- \$0	\$	327.00	- \$0	\$	333.00	↑ \$1		
H2	\$	318.00	↑ \$6	\$	312.00	↑ \$2.5	\$	307.00	↑ \$2.5	\$	313.00	↑ \$3.5		
AUH2	\$	308.00	↑ \$7.5	\$	302.00	↑ \$4	\$	297.00	↑ \$4	\$	303.00	↑ \$6		
APW1	\$	306.00	↑ \$7.5	\$	300.00	↑ \$4	\$	295.00	↑ \$4	\$	301.00	↑ \$5		
APW2	\$	301.00	个 \$6.5	\$	295.00	↑ \$3	\$	290.00	↑ \$3	\$	296.00	↑ \$4		
ASW1	\$	298.00	↑ \$8.5	\$	292.00	↑ \$5	\$	287.00	↑ \$5	\$	293.00	↑ \$6		
AGP1	\$	291.00	↑ \$8.5	\$	285.00	个 \$5	\$	280.00	个 \$5	\$	286.00	↑ \$6		
ANW1	\$	365.00	↑ \$11	\$	355.00	↑ \$9	-		-	\$	355.00	个 \$12		
ANW2	\$	325.00	↑ \$6	\$	315.00	↑ \$4	-		-	\$	325.00	↑ \$10		
FED1	\$	271.00	↑ \$8.5	\$	265.00	个 \$5	\$	260.00	个 \$5	\$	266.00	个 \$6		

For more information contact your AWB representative or call 1800 447 246

The AWB Season Starter™ is an initiative of AWB Harvest Finance Pools Pty Ltd atf 2017/18 AWB Pools Trust ABN 14 391 417 252 ('AWB', 'we', 'us' or 'our'). Season Starter™ is a committed sub-pool within the 2017/18 AWB Pools Trust which requires growers to commit to deliver a volume of wheat. This document contains information of a general background or summary nature about the operation of aspects of the Season Starter™. It does not purport to be comprehensive or complete. It does not constitute financial product or investment advice, a risk management strategy or a recommendation with respect to Season Starter™. The statements contained in this document are accurate as at the date of publication unless otherwise stated and remain subject to change with-out notice. AWB is not under any obligation to correct or update any such information.